

JFK Redevelopment Program

RFQS – 59109 Informational Webinar

07.22.2020

JFK Redevelopment Overview

Welcome

**PORT
AUTHORITY
NY NJ**

AIR LAND RAIL SEA



A New JFK



Transforming JFK Into A Modern 21st Century Airport

To keep New York's economy moving forward, Governor Cuomo's Airport Advisory Panel developed a "Vision Plan" to transform JFK into a leading global airport. The vision plan provides the strategic framework below for the Port Authority and Terminal Developer Partners to completely redevelop its facilities:

- **Unified terminal layout**
- **World-class amenities**
- **Redesigned on-airport traffic pattern**
- **Centralized ground transportation**
- **Expanded taxiways and gate capacity**
- **State-of-the-art security**

Remarks

Carrol Bennett

Chief of Staff, Office of Diversity & Inclusion

Understanding the Procurement Process

Joann Spirito

Manager, Construction/Federal Procurement and
Compliance

Introduction

- When working with us, Vendors are also working in the public service.
- And just as we require legal and ethical compliance from ourselves — we require the same from the Vendors we team up with.
- Our Vendor Code of Ethics can be found on our website, at -
<https://corpinfo.panynj.gov/documents/Code-of-Ethics-for-Vendors/>

Vendor Duties

- Duty With Respect To Employee Violations Of This Code
- Duty With Respect To An Effective Compliance Program
- To File A Report:

Office of Inspector General
5 Marine View Plaza - Suite 502
Hoboken, NJ 07030
HOTLINE: 973-565-4340
FAX: 973-565-4307
InspectorGeneral@panynj.gov

Office of Ethics and Compliance
4 World Trade Center
150 Greenwich Street
New York, New York 10007
PHONE: 212-435-6607
ethicscompliance@panynj.gov

Request for Qualification Statements – RFQS #59109

**Master Agreements for
General Construction Services on a Work Order Basis –
John F. Kennedy (JFK) Redevelopment Program**

Request for Qualification Statements (RFQS)

Highlights

Estimated Value Ranges for Work Orders

- Range A – Up to approximately \$2,500,000 (SBE set-aside) *
 - Range B – approximately \$2,500,000 to \$25,000,000
 - Range C – Greater than \$25,000,000
-
- *Only firms certified as Small Business Enterprise (“SBE”) by the Port Authority of New York and New Jersey can qualify for Range A.
 - **Local business enterprises that are within Tier 1 zip codes as identified in the RFQS are encouraged to submit for Range A if they are eligible to become SBE certified.**

All Work Orders have a M/WBE subcontractor goals are 30% (20% MBE/10% WBE)

Request for Qualification Statements (RFQS)

- Responses due - 2:00 pm on August 7, 2020
- **Procurement Contract Specialist** – Megan Connors
- The Authority expects to issue **multiple** Master Agreements per range to qualified firms in each range based on the Evaluation Criteria set forth in the RFQS.
- Submittals should be tailored to the specific requirements of the RFQS.
- Submittals shall be evaluated by an Evaluation Committee, which will determine which firm(s) may proceed with award of a Master Agreement.
- The anticipated duration for each Master Agreement is five (5) years, with two (2), one (1) year extension options.

Work Order Request for Bids

After Master Agreements are executed – Work Order Request for Bids shall be used to obtain bids.

Work Orders shall be bid under each designated range based on the amount of the Engineer's Estimate.

Work Orders are typically awarded to the lowest priced technically qualified **responsive** and **responsible** bidder, unless otherwise specified in the Work Order request for bid.

Responsive – review includes but is not limited to areas identified in each Work Order such as -

- Prerequisites, Forms and Submission of Bids , Papers Accompanying Bids, Qualification Information

Responsible - review includes but is not limited to areas such as -

- Past performance, Vendor integrity. Financial responsibility

Work Order Packages

Amanda Rogers, PE, CCM, LEED AP

Chief of Aviation Construction

Engineering Department

Potential Work Orders

Early Utility Installation & Relocations

- Electrical (27 kV, 15 kV & 5kV)
- Thermal Distribution System (Medium Temp Hot Water, Chilled Water & Low Pressure Water)
- Communication Ductbank
- Storm drainage
- Natural Gas
- Sanitary Sewer
- High Pressure Water

Potential Work Orders

Airfield Modifications

- Demolition & Abatement of Hangars
- Relocation of utilities (Storm drainage, LP Water, 5kV)
- Full depth pavement (AC & PCC)
- Airside Markings –Removal & Installation
- Fence Modifications

Landside Modifications

- Early works foundations
- MOT modifications including traffic signals
- FHV (For Hire Vehicle) Lot development

MWBE Participation

Carl Peters

Office of Diversity & Inclusion

MWBE Goal – An Overview

- 20% MBE and 10% WBE of the total contract award amount
- 20% MBE and 10% WBE of the total amount awarded for each work order

Achieving the MWBE Goal

Two Approaches

1. Indicate which MWBEs you will engage to do what
2. Complete and notarize a participation plan for each MWBE that will be engaged

Why MWBE Plan is due with Proposal

1. It demonstrates intent to engage MWBEs
2. It is consistent with the good faith effort guidelines
3. It demonstrates you are responsible and responsive to the MWBE requirements

What happens if no MWBE Plan is Submitted with the Proposal

1. We will consider it an oversight and give you 7 days to submit it
2. Otherwise, we will require evidence of the good faith effort you made

Getting Certified with the Port Authority

Suchetha Premchan

Office of Diversity & Inclusion

Business Diversity & Civil Rights

Office of Diversity and Inclusion (D&I)



Maximizes opportunities available for minority, women-owned, small and disadvantaged business enterprises (MW/SDBEs)



Promotes Workforce Diversity in Port Authority and tenant business activities



Offers capacity-building services for MW/DSBEs

Certification Programs

Minority Business
Enterprise (MBE)
Valid for 5 years

Women-owned
Business Enterprise
(WBE)
Valid for 5 years

Small Business
Enterprise (SBE)
Valid for 3 years

Disadvantaged
Business Enterprise
(DBE)
Valid for a year

Airport
Concessionaires
Disadvantaged
Business Enterprise
(ACDBE) Valid for a
year

Service Disabled
Veteran Owned
Business
(SDVOB)
Valid for 3 years

Eligibility Criteria for Certification

MWBE

- 51% Owned and managed by **Minority or Women** Owner(s) who are citizen or permanent residents.
- Make critical day to day decisions.
- capital contribution are real and substantial
- Been in business for a year.

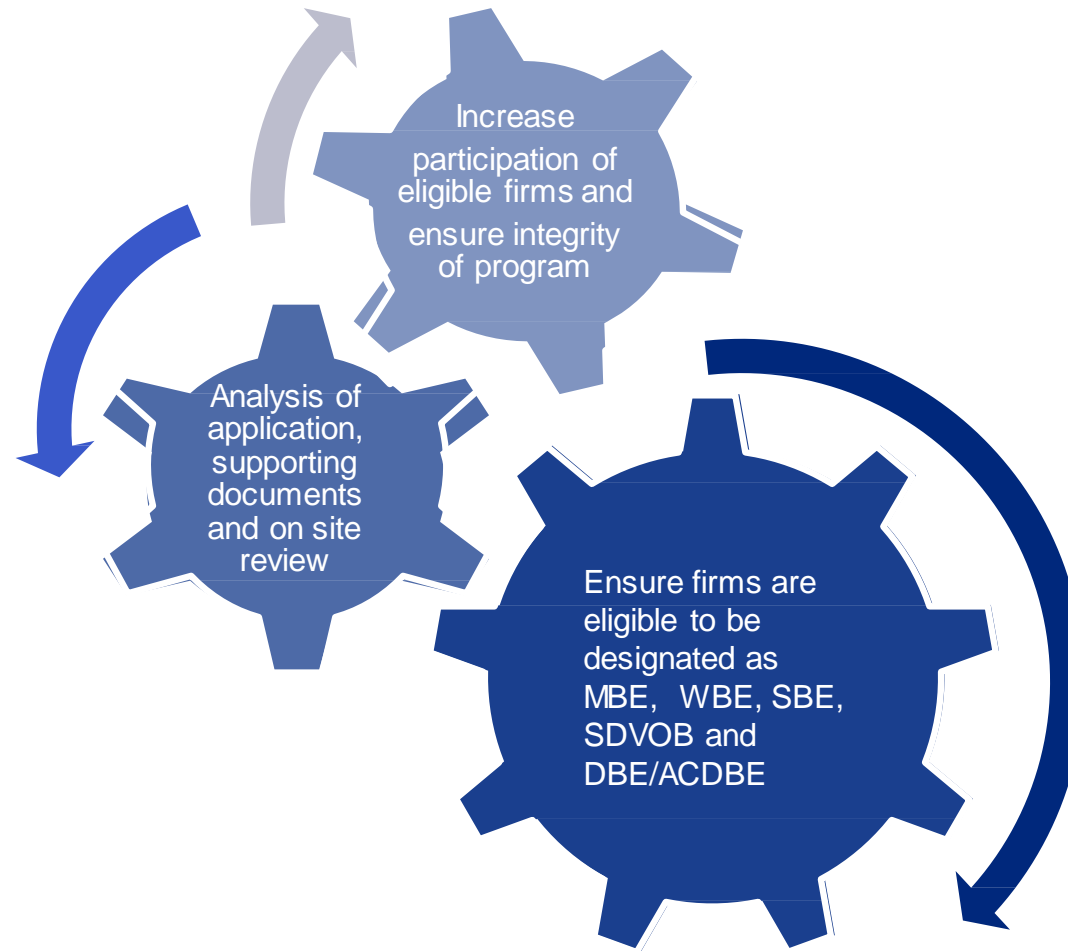
DBE/ACDBE

- **DBE** is 51% owned by individual or individuals categorized as economically or socially disadvantaged citizens or permanent residents as per CFR 49 part 26, has size standards for program and industry, NAICS codes, Site visits required and we have UCP Partnership with New York and NJ
- **ACDBE** is DBE designed for Airport Concessionaires and has a higher threshold.

SBE/SDVOB

- **SBE** is race and gender neutral. Needs firm based in NY&NJ, year(s) in business and meets SBA threshold standard for industry.
- For Construction firms needs qualification by Engineering Dept.
- **SDVOB** is 51% owned and managed by Service Disabled Veteran Owner(s)
- Letter or documentation issued by Veteran Affairs showing SDVOB status.
- Principal place of business in NY&NJ

Focus of the Certification Review Process



Documentation that support Certification

Signed and Notarized Verification and Validation form

- Valid U.S. Passport, Valid Resident Alien Card and/or Birth Certificate
- Taxes for last 3 years - Articles of Incorporation and Stock Certificates
By-Laws or Operating Agreement
- Executed Contracts Resume (s)
- Bank Signature Cards Lease Agreements
- Specialty License or documentation related to business
- Certification of Business (If Applicable)

Certification: Resources

- PA Website: www.panynj.gov/supplierdiversity
- Certification: <https://panynj.diversitysoftware.com>
- Certification Hotline: 212-435-7888
- Cert Help email: certhelp@panynj.gov
- We encourage firms seeking certification to also register with Procurement at www.paprocure.com to be considered for business opportunities and to fill out the PSFQ to participate in A&E business opportunities.

Certification Contact Information

NAME	PHONE	EMAIL
Suchetha Premchan	201-395-3944	spremchan@panynj.gov
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Questions & Answers – Q & A

For Redevelopment Information:

JFK Redevelopment

JFKRedevelopment@panynj.gov

www.ANewJFK.com

Thank You!



LET'S GET COUNTED!

The Census determines everything from the funding we get for public services to our state's congressional representation. Participate in the 2020 Census!

#GetCountedNY



If you haven't already, please make sure you've completed the 2020 Census. Visit [my2020Census.gov](https://my2020census.gov) and get counted today. Your count matters to our community!